

SOCIAL PROGRAM

Wednesday, 21 May 2003

Visit to Symbion Science Park and guided bus tour through Copenhagen

On Wednesday afternoon an optional program will be offered to Symbion, a full service private Science Park and Incubator with 75 innovative start-ups in IT and Biotechnology. Directly after this excursion we will visit the most famous highlights of Copenhagen. The optional tour starts at the Scandic Hotel at 13.30 and ends at the Town Hall with an informal cocktail.



Thursday, 22 May 2003
Joint Dinner

On Thursday evening we offer an optional dinner in the city centre of Copenhagen. While enjoying a nice dinner and the well-known Danish hospitality, there will be plenty of opportunity for conversation and continue the exchange of experiences.



Wednesday, 21 May 2003
Welcome cocktail at Town Hall
for all participants

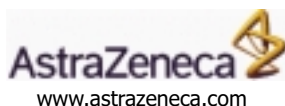
The afternoon preceding the annual conference a cocktail will be offered at the Town Hall, in the heart of the centre of Copenhagen. All delegates of the conference are warmly welcomed to have a first acquaintance with each other at the Town Hall Square at 17.30!



This conference is sponsored by



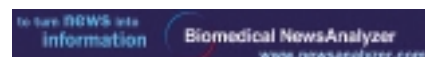
www.techtrans.dk



www.astrazeneca.com



www.oresundscienceregion.org



www.newsanalyzer.com

GENERAL INFORMATION

<i>Date</i>	(Wednesday 21 May), Thursday 22 May & Friday 23 May 2003
<i>Conference Venue</i>	Scandic Hotel Copenhagen, Vester Søgade 6, 1601 Copenhagen, Denmark
<i>Language</i>	English
<i>Registration</i>	All participants who wish to attend the conference must register in advance. Please note that formal registration only takes place after receipt of the registration fee. Participants are requested to complete the enclosed Registration Form and return it to Science Alliance or register digital at the ASTP-website www.astp.net (left button Events etc.). Each participant should use a separate form. A letter of confirmation will be sent to you upon receipt of the registration form. The capacity of the conference will be limited. Registrations will be handled in order of receipt.
<i>Registration Fee</i>	The registration fee for participation in the conference is € 1095 for Non-ASTP members and € 795 for ASTP members (excl. 19 % VAT). The registration fee includes admittance to the conference as well as extended conference documents, lunches and refreshments. The fee must be paid in advance to participate.
<i>ASTP Membership</i>	If you would like to register for this conference as an ASTP member and are currently not a member, we kindly ask you to return the attached and completed ASTP Membership Application Form or apply for the membership via the website www.astp.net . As soon as your membership is accepted, you will receive an adapted invoice for the conference and a separate invoice for the ASTP membership fee.
<i>Payment</i>	All payments must be made in € (EURO) and free of all bank and other charges. No personal or company cheques are accepted.
<i>Cancellation</i>	In case you are unable to attend, a substitute delegate is welcome at no extra charge if he/she carries a letter of authorization from the original participant. Should you cancel before May 1st 2003, an administration fee of € 95 will be charged. Please note that no refunds are possible after May 1st 2003.
<i>Accommodation</i>	We advise you to take care of hotel reservations and flight accommodations in time. Information on hotel reservation-services is available at the backside of the registration form.
<i>Insurance</i>	The conference organisers do not accept any liability for personal injuries or for loss of and/or damage to personal belongings of the conference participants, either during or as a result of the conference. Please check the validity of your insurance.
<i>Organisation</i>	The conference is a joint production of ASTP and Science Alliance. Science Alliance is responsible for all logistics of the conference.
<i>Contact</i>	Ms Helian Ophorst Koninginnegracht 22 2514 AB The Hague The Netherlands Tel: +31 70 358 80 60 Fax: +31 70 358 44 75 E-mail: h.ophorst@science-alliance.nl Website: www.science-alliance.nl
<i>ASTP</i>	www.astp.net



SCIENCE ALLIANCE

Networking in Science, Research & Consultancy

CONFERENCE PROGRAM

The Association of European Science & Technology Transfer Professionals

BEST PRACTICES IN TRANSFER OF SCIENCE AND TECHNOLOGY

FOURTH ANNUAL CONFERENCE

*Thursday 22 May &
Friday 23 May 2003*

SCANDIC HOTEL
COPENHAGEN - DENMARK



INTRODUCTION

The Association of European Science and Technology Transfer Professionals brings together professionals and promotes the exchange of ideas in the field of technology transfer from the science-base. Since the founding of ASTP three years ago, we have proudly welcomed more than 300 members (75% from academe, 25% from business), covering 28 countries! These members meet each other during the annual conferences, annual expert meetings (seminars) and workshops, dedicated to specific topics.

We are pleased to invite you to our fourth Annual Conference, with prominent speakers from Europe and the US. World class techtransfer experts, new European expertise and renown scientists will guarantee a memorable event.

We are delighted that so many experts, whether from the science base, financial or intermediary roles will be present to enrich discussions on the daily conduct of science-based technology transfer. A broad range of aspects, from legal to finance, licensing as well as start-up issues shall be discussed. Each session will be followed by interactive discussions with the experts.

The program is suitable for both technology transfer professionals who recently have started in their profession as well as seniors with a long track record. All other involved parties (policy makers, investors, industrial partners, legal and financial advisors) are invited to benefit from this unique gathering of worldwide expertise in this specific and relatively new discipline.



This year we selected the city of Copenhagen, one of the world's greatest design capitals; a status that is reflected in its dynamic new buildings, stunning shops and museums. Here modern architecture and design coexists with historic buildings (including the oldest resident monarchy of the world), ancient streets and the unique enchanting Tivoli Gardens. This combination of history, recent trends and future developments offer an atmosphere we want to share with you during our conference and social program.

ASTP is looking forward to seeing you in Copenhagen, bringing together the different cultures and experts to celebrate the relatively new discipline of European science based technology transfer.

Non-members are warmly invited to join our fast growing association, which demonstrates the increasing importance of technology transfer in the past few years!

THURSDAY 22 MAY

Registration desk open from 08.30

PLENARY: 09.00 – 10.30

09.00	Paul van Grevenstein , President of ASTP, <i>Opening</i>
09.05	Per Belfrage , Chairman of the Medicon Valley Academy Board and Professor University of Lund, Denmark / Sweden <i>Welcome</i>
09.15	Marc Verlinden , Administrator Innovation Policy, European Commission DG Enterprise, Luxembourg, <i>Contribution of Technology Transfer to an Innovative European Economy</i>
09.45	Patricia Harsche , President AUTM, US, <i>Tech Transfer Trends in the US</i>
10.15	Forum discussion

10.30 – 11.00 BREAK

PARALLEL: 11.00 – 12.30

Legal aspects and EU rules

Michael Struys, Senior Associate Allen & Overy, Brussels, Belgium

Recent Court Decisions with Impact on Licensing (Festo, best favoured nation, City of Hope vs Genentech, Bayer vs Housey)

Kim G. Hansen, Attorney-at-law DelaCour, Copenhagen, Denmark

The impact of European competition rules on your license and R&D agreements

Legal Aspects of Licensing

Heinz Goddar, Past President LES International & Patent Attorney Boehmert & Boehmert, Munich, Germany

Patricia Harsche, President AUTM, US

Fundamentals about licensing agreements

- Options vs licences
- Exclusivity, semi-exclusivity or non-exclusivity
- Using the correct legal language
- Pitfalls and mistakes, not to forget for a lifetime

12.30 – 13.30 LUNCH

PARALLEL: 13.30 – 15.15

Optimizing Cooperation with Scientific Inventors

Danielle Berneman, Director of Patents and Inventions Office, Institute Pasteur, Paris, France

Hendrik Wichmann, Patent Attorney Isenbruck Bösl Hörschler Wichmann Huhn, Munich, Germany

- How to secure IPR on your scientists results ?
- How to determine inventorship ?
- Incentive schemes for inventors and non-inventors
- How to secure scientists disclose their inventions to tech transfer... in time ?

Coping with Licensing to Industry

Louis Berneman, Managing Director Centre for Technology Transfer Univ. of Pennsylvania, Past President AUTM, Past Vice President LES (US / Canada), US

Johannes Linde, Assistant General Counsel, Legal Department, Astra Zeneca AB, Sweden

- An industry vs academic perspective regarding:
- Contract language about affiliate, sublicensing, termination, acquisition, winding-up, bankruptcy
 - Capturing value in license agreements

15.15 – 15.30 BREAK

PLENARY: 15.30 – 16.15

Structuring and Managing the Tech Transfer Function at a University

Jeff Skinner, Commercial Director University College London, United Kingdom

Organizing different competences

16.15 – 16.30 BREAK

PLENARY: 16.30 – 17.30

GENERAL ASSEMBLY (ASTP MEMBERS ONLY)

17.30 – 18.45 COCKTAIL

19.00 SOCIAL PROGRAM (OPTIONAL)

FRIDAY 23 MAY

PLENARY: 09.00 – 10.30

09.00	James M. Utterback , Professor of Management and Innovation, MIT, US <i>Dynamics in Innovation</i>
10.00	Discussion

10.30 – 11.00 BREAK

PARALLEL: 11.00 – 12.30

The Legal Framework for Science Based Start-Ups

Bernard Witholt, Chairman Institute of Biotechnology, Swiss Federal Institute of Technology (ETH), Zurich, Switzerland
Practical experiences in starting life sciences companies
Mark R. Hawes, Partner & Head of Corporate, Bristows, London, United Kingdom
Legal issues facing start-up companies

Setting up Technology Transfer Agreements

Kathleen Denis, President-Elect LES US / Canada, Past Vice President AUTM and Associate Vice President Technology Transfer The Rockefeller University in New York, US
Martin Raditsch, Head of Business Development EMBL-EM GmbH, Heidelberg, Germany
- Anatomy of a Confidentiality Agreement
- Anatomy of a Consultancy Agreement
- Anatomy of a Material Transfer Agreement

12.30 – 13.30 LUNCH

PARALLEL: 13.30 – 15.00

Dealing with Exits: the good, the bad and the ugly

Michael Gera, Partner Pond Ventures Partners Ltd, London, United Kingdom
Management of Equity portfolio's
John Wilkinson, Partner Bird & Bird, London, United Kingdom
Dealing with acquisitions, winding-up and bankruptcy of your start-up company

Recent trends in University IPR

Bart Claes, Examiner and Member of Directorate Patent Law, European Patent Office, Munich, Germany
IPR in BioTechnology
Anu Häkli, Legal Adviser Research and Innovation Services, University Kuopio, Finland
IPR in Information Technology

15.00 – 15.30 BREAK

PLENARY: 15.30-16.30

Industry/University Collaborations: Different angles and how to close the circle

Johannes Linde, Assistant General Counsel, Legal Department, Astra Zeneca AB, Sweden Introduction
Forum discussion with:
Kathleen Denis – Louis Berneman - Jeff Skinner - Rudy Dekeyser, VIB, Belgium

16.30 RECEPTION & CLOSURE